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Dave Rajchart

Senior Director of Operations

Statement

- Accomplished member of the leadership team that successfully assisted in the building of a medical device company that was acquired in December 2020
- Focused leader with experience managing high level operations
- Oversaw multi-million dollar budgets
- Key contributor in revenue growth over a 9 year period.
 - 2011 - \$425,000 in revenue
 - 2020- \$30 Million in revenue
 - 35% growth year over year since 2016
- Grew and lead an operations team responsible for purchasing, manufacturing, order fulfillment
- Full understanding of the inner workings of a highly regulated field

EXPERIENCE

Olympus Veran — *Senior Director of Operations*

Dec 2020 - Present

- Continue to lead the operations group for the respiratory navigation division of Olympus
 - Dotted line efforts with Finance, Quality / Regulatory Affairs, Engineering
- Support and lead the operations integration team and consultants during the transition of Veran's processes and procedures
- Assisted in the merger of various Olympus policies
 - Operations
 - Facilities
 - Environmental, Health, Safety
- Member of the Strategic Business Planning committee
- Oversees manufacturing KPIs including; productivity, cost savings, inventory spend vs warehousing, customer delivery
- Drive supply chain risk mitigation efforts

Veran Medical Technologies, St. Louis — *Senior Director of Operations*

Oct 2011 - Dec 2020

- Strategic operation forecasting related to both team member resources as well as facility requirements

- Employee management and engagement of a team of 15 individuals focused on boosting effectiveness and job satisfaction
- Constantly driving improvements in both efficiencies and margin
- Liaison between multiple department heads and members to provide guidance in order to keep projects & tasks moving forward
- Build sustainable work processes and procedures
- Lead and assist international strategies over seven AP countries and EU
- Project development over the major renovation of Veran's navigation system. Management of the schedule, budget, development and deployment while meeting government regulatory standards
- Reviewed and approved multiple supplier, quality and sales agreements with both domestic and international partners
- Successfully renovated a new 32,000 square foot facility and relocated Veran's headquarter in a three month timeframe during the pandemic. July 1, 2020 - Sept 11, 2020
- Overseeing daily facility needs
- Work closely with the sales pipeline to facilitate launching of products
- Managed end-of-year chaos surrounding budget expectations and financial covenants
- Cross functional day-to-day tactical execution of organizational assignments and tasks
- Capture data to evaluate trending for future planning
- Policy creation adhering to security measures
- Managing FTE (Full Time Employee) analysis and headcount, comparing existing output to future forecasts

City Lights, St Louis — *Project Manager*

Oct 2009 - Oct 2011

- Oversaw the buildout and budgets related to small, large, commercial and residential construction projects
- Managed both in-house employees and sub-contractors
- Estimated projects in relation to cost and timelines

EDUCATION

Missouri State, Springfield, MO — *Education, emphasis in Science*

Aug 1995 - Dec 1999, Springfield MO